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1982

Census of Retail Trade

RC82-A-9

GEOGRAPHIC AREA SERIES

District of Columbia



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The publications
from the 1982 Economic and
Agriculture Censuses are dedicated
to the memory of Shirley Kallek,
Associate Director for Economic Fields.
During her career at the Bureau of the
Census (1955 to 1983), she continually
directed efforts to improve
the timeliness and accuracy of
economic statistics.

1982 Census of Retail Trade

RC82-A-9

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District of Columbia

Issued November 1984



U.S. Department of Commerce

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Clarence J. Brown, Deputy Secretary

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INTRODUCTION

ECONOMIC CENSUSES OVER TIME

The early beginnings of America's industrial output were first measured in the United States in the 1810 Decennial Census and again in 1820, when questions on manufacturing were included with those for population. Beginning with the 1840 Decennial Census, there were enumerations of manufactures and mineral industries at 10-year intervals up to and including the year 1900 for manufactures and 1940 for mineral industries. The latter census was again taken for 1954, 1958, 1963, and 1967.

Because of the increasing dominance of manufacturing in the early 20th century, Congress directed that quinquennial censuses of manufactures be taken beginning in 1905. However, from 1919 through 1939, these censuses were conducted every 2 years. The need for war-related current surveys in the early 1940's postponed the next census of manufactures until 1948 (for 1947). That census was again taken for 1954, 1958, 1963, and 1967.

Retail and wholesale trade data were first collected in 1930, and in 1933 information on selected service industries was added to the data-collection operation. These business censuses, as they were called, were again taken for 1935, 1939 (as part of the 1940 decennial program), 1948, 1954, 1958, 1963, and 1967.

Information on construction industries was first obtained in 1930 and again for 1935 and 1939. Data for the full spectrum of construction industries were not gathered again until 1968 (for 1967).

The need for transportation data to supplement information available from existing governmental or private sources was recognized by Congress in the late 1950's and early 1960's. The census of transportation (consisting of several surveys) was first taken for 1963 and again for 1967.

Since 1967, all of the above censuses have been taken quinquennially as part of the Census Bureau's economic census program. (For the 1977 censuses, the coverage of the service industries was broadened from "selected services" to all services, except religious organizations and private households. A total of 41 additional four-digit standard industrial classifications¹ (SIC's) in 7 SIC major groups was added to the scope of the census. While most of the industries included for the first time for 1977 were covered again for 1982, some were not, i.e., hospitals; elementary and secondary schools; colleges, universities, and professional schools; junior colleges and technical institutes; labor unions and similar labor organizations; and political organizations.)

The first manufacturing census for an outlying area was conducted in Puerto Rico for the year 1909. Thereafter, with the exception of 1929, a census was taken at 10-year intervals through 1949. The first censuses of retail trade, wholesale trade, and selected service industries in Puerto Rico were conducted for 1939. These censuses also were taken for the years 1949,

1954, 1958, 1963, and 1967. A census of construction industries was first introduced in Puerto Rico for 1967. These censuses of Puerto Rico have been taken since then for the years 1972, 1977, and 1982.

Censuses of manufactures, retail trade, wholesale trade, and selected service industries were conducted in Guam and the Virgin Islands of the United States for 1958, 1963, 1967, 1972, 1977, and 1982. Censuses of mineral industries were taken in the Virgin Islands of the United States for the years 1958, 1963, and 1967 but not since that time. A census of construction industries was also undertaken in these areas for 1972, 1977, and 1982.

Retail trade, wholesale trade, selected service industries, manufacturing, and construction industries were canvassed for the first time in the Northern Mariana Islands in 1983 (for 1982).

For 1982, the economic censuses and agriculture censuses were conducted concurrently.

USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source for facts about the structure and functioning of the Nation's economy and provide essential information for government, business, industry, and the general public. They provide an important part of the framework for such composite measures as the gross national product, input-output measures, indexes of industrial production, and indexes measuring productivity and price levels. Information from the censuses is used to establish sampling frames and as benchmarks for current surveys of business activity, which are essential for measuring short-term economic conditions.

State and local governments use census data to assess business activities within their jurisdictions. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide on locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Following every census, thousands of businesses and other users purchase reports. Likewise, census facts are widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. All 1982 data are available on microfiche from the U.S. Government Printing Office and most data on computer tape from the Census Bureau. Finally, the more than 50 State Data Centers also are suppliers of economic census statistics.

AUTHORITY AND SCOPE OF THE ECONOMIC CENSUSES

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which

¹ Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

directs that they be taken at 5-year intervals for the years ending in 2 and 7. The 1982 Economic Censuses covered manufacturing, mining, construction industries, retail trade, wholesale trade, service industries, and selected transportation activities. Special programs also cover minority-owned and women-owned businesses. The next economic censuses are scheduled to be taken in 1988 for the year 1987.

CENSUS OF RETAIL TRADE

The 1982 Census of Retail Trade, part of the 1982 Economic Censuses, covered retail trade as defined in the Standard Industrial Classification (SIC) Manual.¹ It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented for selected industrial classifications in tables included in the United States Summary report issued as part of this series. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

For the 1982 Census of Retail Trade, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.

¹ Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

2. Each State and the District of Columbia.
3. Each standard consolidated statistical area (SCSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.^{2 3} An SCSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous standard metropolitan statistical areas which have a population of at least 1,000,000⁴ and which meet specific criteria of urban character and of social and economic integration.
4. Each standard metropolitan statistical area (SMSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.^{2 3} An SMSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.⁴ Each SMSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside standard metropolitan statistical areas.
6. Each county or county equivalent.^{5 6}
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{4 5}
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.⁴

For the economic censuses, boroughs and census areas in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.

Data are published in the 1982 Census of Retail Trade, Major Retail Centers series, RC82-C, for each central business district (CBD) in SMSA central cities and other SMSA cities with 50,000 inhabitants or more that chose to participate in the delineation of a CBD, and for each major retail center other than a CBD in an SMSA.

² Standard Metropolitan Statistical Areas, Revised Edition 1975 (for SMSA's prior to January 3, 1980). For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, and Federal Register (for SMSA's since January 3, 1980), Vol. 45, No. 2, pages 956-963. Available from Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

³ On June 30, 1983, the Office of Management and Budget announced newly defined metropolitan statistical areas (MSA's), consolidated metropolitan statistical areas (CMSA's), and primary metropolitan statistical areas (PMSA's) into which previously defined SMSA's and SCSA's were restructured. The 1982 Economic Censuses publications do not present data for the newly defined areas. These areas were defined after 1982 publication plans were almost complete. Inclusion of the newly defined areas would have materially delayed the publication of the 1982 Economic Censuses reports. However, limited 1977 data for the new areas will be published in the 1984 edition of the State and Metropolitan Area Data Book, and limited 1982 data will be published in the 1985 edition.

⁴ According to 1980 Census of Population.

⁵ Those defined as of January 1, 1982.

⁶ See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1982 data are expressed in 1982 dollars and 1977 data in 1977 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

MICROFICHE AND COMPUTER TAPES

The data in this report series are also available on microfiche and computer tapes. Microfiche reports are sold by the U.S. Government Printing Office. Computer tapes are sold by the Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D.C. 20233.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1982 Census of Retail Trade may be obtained, depending on availability of time

and personnel, on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- ** Data not provided because establishments without payroll are classified only at a broader kind-of-business level by the Internal Revenue Service (IRS). However, data for 1982 available only for total retail trade for all geographic areas. Establishments without payroll could not be published by kind of business as planned because many businesses were miscoded by the IRS into miscellaneous categories rather than being classified in the specific kind of business.
- Represents zero.
- †† Available only for total retail trade. Data for most establishments without payroll were extracted from information reported by businesses on Internal Revenue Service (IRS) form 1040, Schedule C. These data could not be published by kind of business as planned because many businesses were miscoded by the IRS into miscellaneous categories rather than being classified in the specific kind of business.
- (D) Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
- (IC) Independent city.
- (NA) Not available.
- (NC) Not comparable.
- (X) Not applicable.
- n.e.c. Not elsewhere classified.
- r Revised.
- pt. Part.
- SIC Standard Industrial Classification.
- SCSA Standard Consolidated Statistical Area.
- SMSA Standard Metropolitan Statistical Area.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The District	X	X	X							
SCSA's in the District										
SMSA's in the District				X						
Area of the State not in any SMSA										
Counties in the State										
Places in the State										
DATA ITEMS¹										
All establishments:										
Establishments	X	X		X						
Sales	X	X		X						
Unincorporated businesses	X			X						
Number of inhabitants per establishment			X							
1977 to 1982 comparative statistics (establishments, sales)		X								
Sales per capita			X							
Sales per establishment			X							
Counties ranked by volume of sales										
Places ranked by volume of sales										
Establishments with payroll:										
Establishments	X			X						
Sales	X	X		X						
Annual payroll	X	X		X						
First quarter payroll	X			X						
Paid employees for pay period including March 12, 1982	X			X						
1977 to 1982 comparative statistics (sales, payroll)		X								
Sales per establishment			X							
Sales per employee			X							
Payroll per employee			X							
Employees per establishment			X							
Establishments without payroll:										
Sales per establishment			X							

¹ See Explanation of Terms, appendix A.

Users' Guide for Locating Statistics in the 1982 Census of Retail Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Sales per capita and selected ratios	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multi-units	Legal form of organization	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X						
State	X	X	X	X	X						
SCSA	X	X	X	X							
SMSA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
MAJOR RETAIL CENTERS											
SMSA	X	X									
City	X	X	X	X							
CBD	X	X	X	X							
MRC	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	X	X			X	X	X	X	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States		X	X							X	¹ X
MERCHANDISE LINE SALES											
United States	X	X				X					
State	² X	² X				² X					
SMSA	² X	² X				² X					
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X							³ X
State	X	X	X	X							³ X
SMSA	X	X	X	X							³ X

¹ Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

² Data available in printed form only for the United States and selected SMSA's based on volume of retail sales. Data for other areas are available only on microfiche.

³ For the United States, States, and SMSA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on waiter or waitress service, seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For the United States and States only, includes data on types of food service, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

District of Columbia

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Publication Program Inside back cover

-- Not applicable.

SUMMARY OF FINDINGS

Data from the 1982 Census of Retail Trade show that the District of Columbia's 4,155 retail stores had sales totaling \$2.65 billion. In 1977, 4,245 stores had sales of \$2.08 billion. These data also revealed that the District's 3,298 retail establishments with payroll registered \$2.61 billion in sales in 1982, compared to sales of \$2.06 billion by 3,585 stores in 1977.

For establishments with payroll, sales of grocery stores accounted for 17.0 percent of the District's total sales by retailers in 1982, compared to 15.5 percent in 1977. Other leading retail kinds of business in 1982 were eating places with 19.9 percent of sales, department stores (including leased departments) with 7.9 percent, gasoline service stations with 6.9 percent, and new car dealers with 2.9 percent.

For 1982, sales for all retailers in the District of Columbia averaged \$639 thousand per establishment, compared to \$491 thousand in 1977. Sales for establishments with payroll averaged \$793 thousand in 1982, compared to \$573 thousand in 1977. In 1982, department stores (including leased departments) averaged \$25.9 million per establishment; new car

dealers, \$5.9 million; grocery stores, \$1.7 million; furniture stores, \$1.1 million; and drug and proprietary stores, \$912 thousand.

For retail establishments with payroll, 1982 sales per employee averaged \$58 thousand. New car dealers had sales per employee of \$164 thousand, which contrasts sharply with the \$26 thousand per employee average for eating places.

The 1982 payroll of retailers in the District amounted to \$420 million, compared to \$342 million for 1977. Payroll as a percent of sales of establishments with payroll averaged 16.1 percent for all retailers, 28.0 percent for eating places, and 5.6 percent for gasoline service stations.

There were 44,844 paid employees (full- and part-time) engaged in retail trade in the District as of mid-March 1982, compared to 47,131 employees in 1977. Eating places were the largest employers, with 19,739 employees; followed by grocery stores, 3,773 employees; and department stores (excluding leased departments), 2,865.

Table 1. Summary Statistics for the District: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Kind of business	All establishments ¹				Establishments with payroll ¹				
		Number	Sales (\$1,000)	Unincorporated businesses		Number	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
				Individual proprietorships (number)	Partnerships (number)					
	Retail trade²	4 155	2 654 366	1 331	187	3 298	2 614 383	419 862	99 323	44 844
52	Building materials, hardware, garden supply, and mobile home dealers	††	††	††	††	40	38 316	5 589	1 323	505
521, 3	Building materials and supply stores	††	††	††	††	15	(D)	(D)	(D)	(D)
521	Lumber and other building materials dealers	††	††	††	††	7	(D)	(D)	(D)	(D)
523	Paint, glass, and wallpaper stores	††	††	††	††	8	2 828	303	81	26
525	Hardware stores	††	††	††	††	23	11 170	2 236	494	173
526	Retail nurseries, lawn and garden supply stores	††	††	††	††	2	(D)	(D)	(D)	(D)
527	Mobile home dealers	††	††	††	††	-	-	-	-	-
53	General merchandise group stores	††	††	††	††	38	223 987	31 789	7 326	3 361
531	Department stores (incl. leased depts.) ^{3 4}	††	††	††	††	8	206 887	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ³	††	††	††	††	8	189 234	27 655	6 334	2 865
531 pt.	Conventional ³	††	††	††	††	5	(D)	(D)	(D)	(D)
531 pt.	Discount or mass merchandising ³	††	††	††	††	1	(D)	(D)	(D)	(D)
531 pt.	Netionel chain ³	††	††	††	††	2	(D)	(D)	(D)	(D)
533	Variety stores	††	††	††	††	18	18 414	3 015	719	339
539	Miscellaneous general merchandise stores	††	††	††	††	12	16 339	1 119	273	157
54	Food stores	††	††	††	††	377	486 461	59 728	14 026	4 439
541	Grocery stores	††	††	††	††	261	443 521	54 544	12 834	3 773
542	Meat and fish (seafood) markets	††	††	††	††	33	19 988	1 563	378	213
546	Retail bakeries	††	††	††	††	20	3 747	899	199	137
5462	Retail bakeries—baking and selling .....	..	..	..	..	17	3 388	856	189	130
5463	Retail bakeries—selling only .....	..	..	..	..	3	359	43	10	7
543, 4, 5, 9	Other food stores	††	††	††	††	63	19 205	2 722	615	316
543	Fruit stores and vegetable markets	††	††	††	††	3	(D)	(D)	(D)	(D)
544	Candy, nut, and confectionery stores	††	††	††	††	24	4 310	481	111	72
545	Dairy products stores	††	††	††	††	21	(D)	(D)	(D)	(D)
549	Miscellaneous food stores	††	††	††	††	15	5 798	1 016	245	126
55 ex. 554	Automotive dealers	††	††	††	††	74	122 337	15 758	3 652	910
551	Motor vehicle dealers—new and used cars	††	††	††	††	13	76 348	9 088	2 185	465
552	Motor vehicle dealers—used cars only	††	††	††	††	15	(D)	(D)	(D)	(D)
553	Auto and home supply stores	††	††	††	††	41	30 948	5 019	1 094	353
553 pt.	Tire, battery, and accessory dealers .....	..	..	..	..	41	30 948	5 019	1 094	353
553 pt.	Other auto and home supply stores .....	..	..	..	..	-	-	-	-	-
555, 6, 7, 9	Miscellaneous automotive dealers	††	††	††	††	5	(D)	(D)	(D)	(D)
555	Boat dealers	††	††	††	††	2	(D)	(D)	(D)	(D)
556	Recreational and utility trailer dealers	††	††	††	††	-	-	-	-	-
557	Motorcycle dealers	††	††	††	††	3	3 680	644	120	25
559	Automotive dealers, n.e.c.	††	††	††	††	-	-	-	-	-
554	Gasoline service stations	††	††	††	††	158	180 038	10 124	2 399	1 137
56	Apparel and accessory stores	††	††	††	††	388	239 740	33 104	7 799	3 633
561	Men's and boys' clothing and furnishings stores	††	††	††	††	75	52 486	7 949	1 871	833
562, 3, 8	Women's clothing and specialty stores and furiers	††	††	††	††	146	89 758	11 571	2 783	1 351
562	Women's ready-to-wear stores	††	††	††	††	111	72 711	8 856	2 140	1 090
563, 8	Women's accessory and specialty stores and furiers	††	††	††	††	35	17 047	2 715	643	261
565	Family clothing stores	††	††	††	††	30	43 826	5 547	1 398	617
566	Shoe stores	††	††	††	††	92	41 226	6 386	1 359	638
566 pt.	Men's shoe stores .....	..	..	..	..	24	7 986	1 190	266	120
566 pt.	Women's shoe stores .....	..	..	..	..	28	12 360	1 971	438	171
566 pt.	Children's and juveniles' shoe stores .....	..	..	..	..	-	-	-	-	-
566 pt.	Family shoe stores .....	..	..	..	..	40	20 880	3 225	655	347
564, 9	Other apparel and accessory stores	††	††	††	††	45	12 444	1 651	388	194
564	Children's and infants' wear stores	††	††	††	††	9	4 314	546	105	64
569	Miscellaneous apparel and accessory stores	††	††	††	††	36	8 130	1 105	283	130
57	Furniture, home furnishings, and equipment stores	††	††	††	††	190	129 262	18 491	4 210	1 486
5712	Furniture stores	††	††	††	††	50	56 902	8 001	1 831	611
5713, 4, 9	Home furnishing stores	††	††	††	††	61	20 910	3 881	901	308
5713	Floor covering stores	††	††	††	††	16	5 964	1 085	270	81
5714	Draperies, curtain, and upholstery stores	††	††	††	††	10	3 263	850	177	65
5719	Miscellaneous home furnishing stores	††	††	††	††	35	11 683	1 946	454	162
572	Household appliance stores	††	††	††	††	11	10 018	1 819	416	99
573	Radio, television, and music stores	††	††	††	††	68	41 432	4 790	1 062	468
5732	Radio and television stores	††	††	††	††	41	24 423	2 286	485	172
5733	Music stores	††	††	††	††	27	17 009	2 504	577	296
5733 pt.	Record shops .....	..	..	..	..	23	(D)	(D)	(D)	(D)
5733 pt.	Musical instrument stores .....	..	..	..	..	4	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 1. Summary Statistics for the District: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Kind of business	All establishments ¹				Establishments with payroll ¹				
		Number	Sales (\$1,000)	Unincorporated businesses		Number	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
				Individual proprie- torships (number)	Partners- hips (number)					
58	Eating and drinking places	††	††	††	††	1 048	559 996	156 573	37 142	21 550
5812	Eating places	††	††	††	††	964	518 957	145 424	34 616	19 789
5812 pt.	Restaurants and lunchrooms .....	..	..	..	..	449	270 503	83 376	19 941	10 857
5812 pt.	Cafeterias .....	..	..	..	..	56	20 557	6 597	1 482	905
5812 pt.	Refreshment places .....	..	..	..	..	327	127 650	28 601	6 636	4 634
5812 pt.	Other eating places .....	..	..	..	..	132	100 247	26 850	6 557	3 393
5813	Drinking places (alcoholic beverages)	††	††	††	††	84	41 039	11 149	2 526	1 761
591	Drug and proprietary stores	††	††	††	††	140	127 720	17 791	4 811	1 876
591 pt.	Drug stores .....	..	..	..	..	128	124 387	17 305	4 692	1 815
591 pt.	Proprietary stores .....	..	..	..	..	12	3 333	486	119	61
59 ex. 591	Miscellaneous retail stores ²	††	††	††	††	845	508 526	70 915	18 835	5 947
592	Liquor stores	††	††	††	††	262	201 162	20 085	4 636	1 724
593	Used merchandise stores	††	††	††	††	57	15 166	2 988	736	318
594	Miscellaneous shopping goods stores	††	††	††	††	282	130 606	21 858	5 235	1 828
5941	Sporting goods stores and bicycle shops	††	††	††	††	21	12 491	1 497	318	153
5941 pt.	General line sporting goods stores .....	..	..	..	..	9	8 867	880	177	90
5941 pt.	Specialty line sporting goods stores .....	..	..	..	..	12	3 624	617	141	63
5942	Book stores	††	††	††	††	62	24 595	3 501	871	398
5943	Stationery stores	††	††	††	††	16	7 092	1 426	293	120
5944	Jewelry stores	††	††	††	††	63	33 187	6 265	1 565	384
5945	Hobby, toy, and game shops	††	††	††	††	10	2 691	453	114	80
5946	Camera and photographic supply stores	††	††	††	††	24	20 017	2 635	630	144
5947	Gift, novelty, and souvenir shops	††	††	††	††	65	18 493	3 947	951	353
5948	Luggage and leather goods stores	††	††	††	††	12	5 044	815	226	74
5949	Sewing, needlework, and piece goods stores	††	††	††	††	9	6 996	1 319	267	122
596	Nonstore retailers ²	††	††	††	††	45	43 705	8 703	2 036	779
5961	Mail order houses	††	††	††	††	16	14 693	1 589	397	124
5962	Automatic merchandising machine operators	††	††	††	††	13	15 707	2 895	682	208
5963	Direct selling establishments ²	††	††	††	††	16	13 305	4 219	957	447
598	Fuel and ice dealers	††	††	††	††	10	55 735	4 579	1 153	212
5983	Fuel oil dealers	††	††	††	††	9	(D)	(D)	(D)	(D)
5984	Liquefied petroleum gas (bottled gas) dealers	††	††	††	††	-	-	-	-	-
5982	Fuel and ice dealers, n.e.c.	††	††	††	††	1	(D)	(D)	(D)	(D)
5992	Florists	††	††	††	††	45	16 225	3 996	878	361
5993	Cigar stores and stands	††	††	††	††	12	3 575	717	178	62
5994	News dealers and newsstands	††	††	††	††	18	3 846	517	115	49
5999	Miscellaneous retail stores, n.e.c.	††	††	††	††	114	36 506	7 492	1 668	614
5999 pt.	Optical goods stores .....	..	..	..	..	38	7 396	1 967	471	141
5999 pt.	Pet shops .....	..	..	..	..	3	(D)	(D)	(D)	(D)
5999 pt.	Typewriter stores .....	..	..	..	..	-	(D)	(D)	(D)	(D)
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	..	..	..	..	73	(D)	(D)	(D)	(D)

¹Each kind-of-business classification includes leased departments classified in that kind of business as if they were separate establishments. Accordingly, data for leased departments are not consolidated with kind-of-business data for main stores in which they are located. For more information, see Comparability of 1977 and 1982 Censuses in appendix A.

²Excludes nonemployer direct sellers, SIC 5963.

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 2. Comparative Statistics for the District: 1982 and 1977

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Kind of business	All establishments ¹					Establishments with payroll ¹					
		1982 (number)	1977 (number)	Sales			Sales			Annual payroll		
				1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Retail trade ² -----	4 155	4 245	2 654 366	2 084 643	27.3	2 614 383	2 055 547	27.2	419 862	341 837	22.8
52	Building materials, hardware, garden supply, and mobile home dealers -----	††	70	††	38 203	(NA)	38 316	37 849	1.2	5 589	6 397	-12.6
521, 3	Building materials and supply stores -----	††	29	††	(D)	(NA)	(D)	26 893	(D)	(D)	3 756	(D)
521	Lumber and other building materials dealers -----	††	18	††	(D)	(NA)	(D)	25 406	(D)	(D)	3 485	(D)
523	Paint, glass, and wallpaper stores -----	††	11	††	1 487	(NA)	2 828	1 487	90.2	303	271	11.8
525	Hardware stores -----	††	34	††	10 532	(NA)	11 170	(D)	(D)	2 236	(D)	(D)
526	Retail nurseries, lawn and garden supply stores -----	††	6	††	(D)	(NA)	(D)	(D)	(D)	(D)	(D)	(D)
527	Mobile home dealers -----	††	1	††	(D)	(NA)	-	(D)	(D)	-	(D)	(D)
53	General merchandise group stores -----	††	68	††	198 840	(NA)	223 987	198 642	12.8	31 789	35 383	-10.2
531	Department stores (incl. leased depts.) ³ 4 -----	††	10	††	171 230	(NA)	206 887	171 230	20.8	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ³ -----	††	10	††	166 522	(NA)	189 234	166 522	13.6	27 655	30 556	-9.5
531 pt.	Conventional ³ -----	††	(NA)	††	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)
531 pt.	Discount or mass merchandising ³ -----	††	(NA)	††	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)
531 pt.	National chain ³ -----	††	(NA)	††	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)
533	Variety stores -----	††	34	††	19 847	(NA)	18 414	19 729	-6.7	3 015	3 629	-16.9
539	Miscellaneous general merchandise stores -----	††	24	††	12 471	(NA)	16 339	12 391	31.9	1 119	1 198	-6.6
54	Food stores -----	††	544	††	355 422	(NA)	486 461	345 801	40.7	59 728	41 038	45.5
541	Grocery stores -----	††	396	††	326 249	(NA)	443 521	318 124	39.4	54 544	36 795	48.2
542	Meat and fish (seafood) markets -----	††	30	††	(D)	(NA)	19 988	11 143	79.4	1 563	1 237	26.4
546	Retail bakeries -----	††	14	††	(D)	(NA)	3 747	2 181	71.8	899	616	45.9
5462	Retail bakeries—baking and selling -----	††	..	††	..	..	3 388	(D)	(D)	856	(D)	(D)
5463	Retail bakeries—selling only -----	..	..	..	..	..	359	(D)	(D)	43	(D)	(D)
543, 4, 5, 9	Other food stores -----	††	104	††	(D)	(NA)	19 205	(D)	(D)	2 722	(D)	(D)
543	Fruit stores and vegetable markets -----	††	13	††	1 308	(NA)	(D)	(D)	(D)	(D)	(D)	(D)
544	Candy, nut, and confectionery stores -----	††	24	††	2 458	(NA)	4 310	2 404	79.3	481	418	15.1
545	Dairy products stores -----	††	29	††	(D)	(NA)	(D)	(D)	(D)	(D)	(D)	(D)
549	Miscellaneous food stores -----	††	38	††	5 755	(NA)	5 798	4 832	20.0	1 016	792	28.3
55 ex. 554	Automotive dealers -----	††	104	††	202 350	(NA)	122 337	200 924	-39.1	15 758	22 902	-31.2
551	Motor vehicle dealers—new and used cars -----	††	21	††	166 852	(NA)	76 348	166 852	-54.3	9 088	18 249	-50.2
552	Motor vehicle dealers—used cars only -----	††	29	††	13 606	(NA)	(D)	12 819	(D)	(D)	1 015	(D)
553	Auto and home supply stores -----	††	47	††	19 263	(NA)	30 948	(D)	(D)	5 019	(D)	(D)
553 pt.	Tire, battery, and accessory dealers -----	..	..	..	..	..	30 948	17 700	74.8	5 019	3 128	60.5
553 pt.	Other auto and home supply stores -----	..	..	..	..	..	-	(D)	(D)	-	(D)	(D)
555, 6, 7, 9	Miscellaneous automotive dealers -----	††	7	††	2 629	(NA)	(D)	(D)	(D)	(D)	(D)	(D)
555	Boat dealers -----	††	2	††	(D)	(NA)	(D)	(D)	(D)	(D)	(D)	(D)
556	Recreational and utility trailer dealers -----	††	-	††	-	(NA)	-	-	-	-	-	-
557	Motorcycle dealers -----	††	2	††	(D)	(NA)	3 680	(D)	(D)	644	(D)	(D)
559	Automotive dealers, n.e.c. -----	††	3	††	(D)	(NA)	-	(D)	(D)	-	(D)	(D)
554	Gasoline service stations -----	††	250	††	138 354	(NA)	180 038	137 554	30.9	10 124	11 976	-15.5
56	Apparel and accessory stores -----	††	443	††	169 894	(NA)	239 740	167 423	43.2	33 104	26 714	23.9
561	Men's and boys' clothing and furnishings stores -----	††	79	††	48 339	(NA)	52 486	47 592	10.3	7 949	7 913	.5
562, 3, 8	Women's clothing and specialty stores and furriers -----	††	160	††	57 496	(NA)	89 758	56 627	58.5	11 571	7 815	48.1
562	Women's ready-to-wear stores -----	††	127	††	51 738	(NA)	72 711	51 080	42.3	8 856	6 970	27.1
563, 8	Women's accessory and specialty stores and furriers -----	††	33	††	5 758	(NA)	17 047	5 547	207.3	2 715	845	221.3
565	Family clothing stores -----	††	43	††	22 102	(NA)	43 826	21 629	102.6	5 547	3 350	65.6
566	Shoe stores -----	††	106	††	34 339	(NA)	41 226	34 240	20.4	6 386	6 214	2.8
566 pt.	Men's shoe stores -----	..	..	..	..	..	7 986	6 060	31.8	1 190	893	33.3
566 pt.	Women's shoe stores -----	..	..	..	..	..	12 360	10 385	19.0	1 971	1 894	4.1
566 pt.	Children's and juveniles' shoe stores -----	..	..	..	..	..	-	-	-	-	-	-
566 pt.	Family shoe stores -----	..	..	..	..	..	20 880	17 795	17.3	3 225	3 427	-5.9
564, 9	Other apparel and accessory stores -----	††	55	††	7 618	(NA)	12 444	7 335	69.7	1 651	1 422	16.1
564	Children's and infants' wear stores -----	††	10	††	2 470	(NA)	4 314	2 470	74.7	546	494	10.5
569	Miscellaneous apparel and accessory stores -----	††	45	††	5 148	(NA)	8 130	4 865	67.1	1 105	928	19.1

See footnotes at end of table.

Table 2. Comparative Statistics for the District: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Kind of business	All establishments ¹					Establishments with payroll ¹					
		1982 (number)	1977 (number)	Sales			Sales			Annual payroll		
				1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
57	Furniture, home furnishings, and equipment stores.....	††	266	††	113 537	(NA)	129 262	111 913	15.5	18 491	17 688	4.5
5712	Furniture stores	††	77	††	47 559	(NA)	56 902	47 115	20.8	8 001	7 973	.4
5713, 4, 9	Home furnishing stores.....	††	84	††	17 836	(NA)	20 910	17 456	19.8	3 881	3 064	26.7
5713	Floor covering stores	††	24	††	7 184	(NA)	5 964	7 026	-15.1	1 085	987	9.9
5714	Drapery, curtain, and upholstery stores	††	25	††	2 691	(NA)	3 263	2 532	28.9	850	601	41.4
5719	Miscellaneous home furnishing stores	††	35	††	7 961	(NA)	11 683	7 898	47.9	1 946	1 476	31.8
572	Household appliance stores	††	15	††	10 209	(NA)	10 018	9 988	.3	1 819	1 567	16.1
573	Radio, television, and music stores	††	89	††	35 814	(NA)	41 432	35 235	17.6	4 790	4 651	3.0
5732	Radio and television stores	††	39	††	22 464	(NA)	24 423	22 380	9.1	2 286	2 655	-13.9
5733	Music stores	††	50	††	13 350	(NA)	17 009	12 855	32.3	2 504	1 996	25.5
5733 pt.	Record shops .....	..	..	..	..	..	(D)	7 876	(D)	(D)	1 154	(D)
5733 pt.	Musical instrument stores .....	..	..	..	..	..	(D)	4 979	(D)	(D)	842	(D)
58	Eating and drinking places.....	††	1 163	††	380 251	(NA)	559 996	377 301	48.4	156 573	113 077	38.5
5812	Eating places	††	1 035	††	351 670	(NA)	518 957	349 435	48.5	145 424	104 778	38.8
5812 pt.	Restaurants and lunchrooms .....	..	..	..	..	..	270 503	184 662	46.5	83 376	59 545	40.0
5812 pt.	Cafeterias .....	..	..	..	..	..	20 557	21 502	-4.4	6 597	6 356	3.8
5812 pt.	Refreshment places .....	..	..	..	..	..	127 650	78 675	62.2	28 601	19 810	44.4
5812 pt.	Other eating places .....	..	..	..	..	..	100 247	64 596	55.2	26 850	19 067	40.8
5813	Drinking places (alcoholic beverages)...	††	128	††	28 581	(NA)	41 039	27 866	47.3	11 149	8 299	34.3
591	Drug and proprietary stores	††	151	††	97 683	(NA)	127 720	97 178	31.4	17 791	15 431	15.3
591 pt.	Drug stores .....	..	..	..	..	..	124 387	93 249	33.4	17 305	14 979	15.5
591 pt.	Proprietary stores .....	..	..	..	..	..	3 333	3 929	-15.2	486	452	7.5
59 ex. 591	Miscellaneous retail stores ²	††	1 186	††	390 109	(NA)	506 526	380 962	33.0	70 915	51 231	38.4
592	Liquor stores	††	332	††	172 723	(NA)	201 162	171 592	17.2	20 085	16 981	18.3
593	Used merchandise stores	††	101	††	10 028	(NA)	15 166	9 038	67.8	2 968	1 662	78.6
594	Miscellaneous shopping goods stores ..	††	387	††	90 724	(NA)	130 606	87 476	49.3	21 858	15 043	45.3
5941	Sporting goods stores and bicycle shops	††	30	††	9 791	(NA)	12 491	8 956	39.5	1 497	1 356	10.4
5941 pt.	General line sporting goods stores ..	..	..	..	..	..	8 867	5 849	51.6	880	817	7.7
5941 pt.	Specialty line sporting goods stores .....	..	..	..	..	..	3 624	3 107	16.6	617	539	14.5
5942	Book stores	††	79	††	18 681	(NA)	24 595	18 251	34.8	3 501	3 326	5.3
5943	Stationery stores	††	16	††	4 082	(NA)	7 092	4 038	75.6	1 426	735	94.0
5944	Jewelry stores	††	84	††	22 150	(NA)	33 187	21 404	55.1	6 265	4 214	48.7
5945	Hobby, toy, and game shops	††	22	††	2 034	(NA)	2 691	1 797	49.7	453	309	46.6
5946	Camera and photographic supply stores	††	37	††	17 531	(NA)	20 017	17 419	14.9	2 635	2 196	20.0
5947	Gift, novelty, and souvenir shops	††	88	††	10 824	(NA)	18 493	10 131	82.5	3 947	1 966	100.8
5948	Luggage and leather goods stores	††	8	††	(D)	(NA)	5 044	1 672	201.7	815	241	238.2
5949	Sewing, needlework, and piece goods stores	††	23	††	(D)	(NA)	6 996	3 808	83.7	1 319	700	88.4
596	Nonstore retailers ²	††	67	††	35 638	(NA)	43 705	34 979	24.9	8 703	5 840	49.0
5961	Mail order houses	††	25	††	18 419	(NA)	14 693	18 214	-19.3	1 589	2 407	-34.0
5962	Automatic merchandising machine operators	††	26	††	7 855	(NA)	15 707	7 401	112.2	2 895	1 389	108.4
5963	Direct selling establishments ²	††	16	††	9 364	(NA)	13 305	9 364	42.1	4 219	2 044	106.4
598	Fuel and ice dealers	††	17	††	43 060	(NA)	55 735	42 803	30.2	4 579	3 318	38.0
5983	Fuel oil dealers	††	12	††	(D)	(NA)	(D)	(D)	(D)	(D)	(D)	(D)
5984	Liquefied petroleum gas (bottled gas) dealers	††	4	††	(D)	(NA)	-	(D)	(D)	-	(D)	(D)
5982	Fuel and ice dealers, n.e.c.	††	1	††	(D)	(NA)	(D)	-	(D)	(D)	-	(D)
5992	Florists	††	62	††	12 903	(NA)	16 225	12 618	28.6	3 996	3 743	6.8
5993	Cigar stores and stands	††	13	††	2 392	(NA)	3 575	2 265	57.8	717	430	66.7
5994	News dealers and newsstands	††	26	††	3 052	(NA)	3 846	2 355	63.3	517	280	84.6
5999	Miscellaneous retail stores, n.e.c.	††	181	††	19 589	(NA)	36 506	17 836	104.7	7 492	3 934	90.4
5999 pt.	Optical goods stores .....	..	..	..	..	..	7 396	6 730	9.9	1 967	2 030	-3.1
5999 pt.	Pet shops .....	..	..	..	..	..	(D)	629	(D)	(D)	104	(D)
5999 pt.	Typewriter stores .....	..	..	..	..	..	(D)	(D)	(D)	(D)	(D)	(D)
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	..	..	..	..	..	(D)	(D)	(D)	(D)	(D)	(D)

¹Each kind-of-business classification includes leased departments classified in that kind of business as if they were separate establishments. Accordingly, data for leased departments are not consolidated with kind-of-business data for main stores in which they are located. Data for 1977 adjusted for comparable treatment of leased departments between 1977 and 1982. For more information, see Comparability of 1977 and 1982 Censuses in appendix A.

²Excludes nonemployer direct sellers, SIC 5963.

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 3. Selected Ratios for the District: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Kind of business	All establishments ¹			Establishments with payroll ¹				Establishments without payroll—Sales per establishment ¹ (dollars)
		Inhabitants per establishment ² (number)	Sales		Sales		Annual payroll per employee ³ (dollars)	Employees per establishment ³ (number)	
			Per capita ² (dollars)	Per establishment (dollars)	Per establishment (dollars)	Per employee ³ (dollars)			
	Retail trade⁴ -----	154	4 158	638 837	792 718	58 300	9 363	14	46 655
52	Building materials, hardware, garden supply, and mobile home dealers -----	††	††	††	957 900	75 873	11 067	13	††
521, 3	Building materials and supply stores-----	††	††	††	(D)	(D)	(D)	(D)	††
521	Lumber and other building materials dealers-----	††	††	††	(D)	(D)	(D)	(D)	††
523	Paint, glass, and wallpaper stores-----	††	††	††	353 500	108 769	11 654	3	††
525	Hardware stores-----	††	††	††	485 652	64 566	12 925	8	††
526	Retail nurseries, lawn and garden supply stores-----	††	††	††	(D)	(D)	(D)	(D)	††
527	Mobile home dealers-----	††	††	††	-	-	-	-	††
53	General merchandise group stores -----	††	††	††	5 894 395	66 643	9 458	88	††
531	Department stores (incl. leased depts.) ^{5 a} -----	††	††	††	25 860 875	(NA)	(NA)	(NA)	††
531	Department stores (excl. leased depts.) ⁵ -----	††	††	††	23 654 250	66 050	9 653	358	††
531 pt.	Conventional ⁵ -----	††	††	††	(D)	(D)	(D)	(D)	††
531 pt.	Discount or mass merchandising ⁵ -----	††	††	††	(D)	(D)	(D)	(D)	††
531 pt.	National chain ⁵ -----	††	††	††	(D)	(D)	(D)	(D)	††
533	Variety stores-----	††	††	††	1 023 000	54 319	8 894	19	††
539	Miscellaneous general merchandise stores-----	††	††	††	1 361 583	104 070	7 127	13	††
54	Food stores -----	††	††	††	1 290 347	109 588	13 455	12	††
541	Grocery stores-----	††	††	††	1 699 314	117 551	14 456	14	††
542	Meat and fish (seafood) markets-----	††	††	††	605 697	93 840	7 338	6	††
546	Retail bakeries-----	††	††	††	187 350	27 350	6 562	7	††
5462	Retail bakeries—baking and selling-----	††	††	††	199 294	26 062	6 585	8	††
5463	Retail bakeries—selling only-----	..	..	..	119 667	51 286	6 143	2	..
543, 4, 5, 9	Other food stores-----	††	††	††	304 841	60 775	8 614	5	††
543	Fruit stores and vegetable markets-----	††	††	††	(D)	(D)	(D)	(D)	††
544	Candy, nut, and confectionery stores-----	††	††	††	179 583	59 861	6 681	3	††
545	Dairy products stores-----	††	††	††	(D)	(D)	(D)	(D)	††
549	Miscellaneous food stores-----	††	††	††	386 533	46 016	8 063	8	††
55 ex. 554	Automotive dealers -----	††	††	††	1 653 203	134 436	17 316	12	††
551	Motor vehicle dealers—new and used cars-----	††	††	††	5 872 923	164 189	19 544	36	††
552	Motor vehicle dealers—used cars only-----	††	††	††	(D)	(D)	(D)	(D)	††
553	Auto and home supply stores-----	††	††	††	754 829	87 671	14 218	9	††
553 pt.	Tire, battery, and accessory dealers-----	††	††	††	754 829	87 671	14 218	9	††
553 pt.	Other auto and home supply stores-----	..	..	..	-	-	-	-	..
555, 6, 7, 9	Miscellaneous automotive dealers-----	††	††	††	(D)	(D)	(D)	(D)	††
555	Boat dealers-----	††	††	††	(D)	(D)	(D)	(D)	††
556	Recreational and utility trailer dealers-----	††	††	††	-	-	-	-	††
557	Motorcycle dealers-----	††	††	††	1 226 667	147 200	25 760	8	††
559	Automotive dealers, n.e.c.-----	††	††	††	-	-	-	-	††
554	Gasoline service stations -----	††	††	††	1 139 481	158 345	8 904	7	††
56	Apparel and accessory stores -----	††	††	††	617 887	65 990	9 112	9	††
561	Men's and boys' clothing and furnishings stores-----	††	††	††	699 813	63 008	9 543	11	††
562, 3, 8	Women's clothing and specialty stores and furriers-----	††	††	††	614 781	66 438	8 565	9	††
562	Women's ready-to-wear stores-----	††	††	††	655 054	66 707	8 125	10	††
563, 8	Women's accessory and specialty stores and furriers-----	††	††	††	487 057	65 314	10 402	7	††
565	Family clothing stores-----	††	††	††	1 460 867	71 031	8 990	21	††
566	Shoe stores-----	††	††	††	448 109	64 618	10 009	7	††
566 pt.	Men's shoe stores-----	..	..	..	332 750	66 550	9 917	5	..
566 pt.	Women's shoe stores-----	..	..	..	441 429	72 281	11 526	6	..
566 pt.	Children's and juveniles' shoe stores-----	..	..	..	-	-	-	-	..
566 pt.	Family shoe stores-----	..	..	..	522 000	60 173	9 294	9	..
564, 9	Other apparel and accessory stores-----	††	††	††	276 533	64 144	8 510	4	††
564	Children's and infants' wear stores-----	††	††	††	479 333	67 406	8 531	7	††
569	Miscellaneous apparel and accessory stores-----	††	††	††	225 833	62 538	8 500	4	††
57	Furniture, home furnishings, and equipment stores -----	††	††	††	680 326	86 987	12 443	8	††
5712	Furniture stores-----	††	††	††	1 138 040	93 129	13 095	12	††
5713, 4, 9	Home furnishing stores-----	††	††	††	342 787	67 890	12 601	5	††
5713	Floor covering stores-----	††	††	††	372 750	73 630	13 395	5	††
5714	Drapery, curtain, and upholstery stores-----	††	††	††	326 300	50 200	13 077	7	††
5719	Miscellaneous home furnishing stores-----	††	††	††	333 800	72 117	12 012	5	††
572	Household appliance stores-----	††	††	††	910 727	101 192	18 374	9	††
573	Radio, television, and music stores-----	††	††	††	609 294	88 530	10 235	7	††
5732	Radio and television stores-----	††	††	††	595 683	141 994	13 291	4	††
5733	Music stores-----	††	††	††	629 963	57 463	8 459	11	††
5733 pt.	Record shops-----	..	..	..	(D)	(D)	(D)	(D)	..
5733 pt.	Musical instrument stores-----	..	..	..	(D)	(D)	(D)	(D)	..

See footnotes at end of table.

Table 3. Selected Ratios for the District: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Kind of business	All establishments ¹			Establishments with payroll ¹				Establishments without payroll—Sales per establishment ¹ (dollars)
		Inhabitants per establishment ² (number)	Sales		Sales		Annual payroll per employee ³ (dollars)	Employees per establishment ³ (number)	
			Per capita ² (dollars)	Per establishment (dollars)	Per establishment (dollars)	Per employee ³ (dollars)			
58	Eating and drinking places	††	††	††	534 347	25 988	7 288	21	††
5812	Eating places	††	††	††	538 337	26 225	7 349	21	††
5812 pt.	Restaurants and lunchrooms	††	††	††	602 457	24 915	7 679	24	††
5812 pt.	Cafeterias	††	††	††	367 089	22 715	7 290	16	††
5812 pt.	Refreshment places	††	††	††	390 367	27 546	6 172	14	††
5812 pt.	Other eating places	††	††	††	759 447	29 545	7 913	26	††
5813	Drinking places (alcoholic beverages)	††	††	††	488 560	23 304	6 331	21	††
591	Drug and proprietary stores	††	††	††	912 288	88 081	9 483	13	††
591 pt.	Drug stores	††	††	††	971 773	68 533	9 534	14	††
591 pt.	Proprietary stores	††	††	††	277 750	54 639	7 967	5	††
59 ex. 591	Miscellaneous retail stores ⁴	††	††	††	599 439	85 173	11 924	7	††
592	Liquor stores	††	††	††	767 794	116 683	11 650	7	††
593	Used merchandise stores	††	††	††	266 070	47 692	9 333	6	††
594	Miscellaneous shopping goods stores	††	††	††	463 142	71 447	11 957	6	††
5941	Sporting goods stores and bicycle shops	††	††	††	594 810	81 641	9 784	7	††
5941 pt.	General line sporting goods stores	††	††	††	985 222	98 522	9 778	10	††
5941 pt.	Specialty line sporting goods stores	††	††	††	302 000	57 524	9 794	5	††
5942	Book stores	††	††	††	396 694	61 796	8 796	6	††
5943	Stationery stores	††	††	††	443 250	59 100	11 883	8	††
5944	Jewelry stores	††	††	††	526 778	86 424	16 315	6	††
5945	Hobby, toy, and game shops	††	††	††	269 100	33 638	5 663	8	††
5946	Camera and photographic supply stores	††	††	††	834 042	139 007	18 299	8	††
5947	Gift, novelty, and souvenir shops	††	††	††	284 508	52 388	11 181	5	††
5948	Luggage and leather goods stores	††	††	††	420 333	68 162	11 014	8	††
5949	Sewing, needlework, and piece goods stores	††	††	††	777 333	57 344	10 811	14	††
596	Nonstore retailers ⁴	††	††	††	971 222	56 104	11 172	17	††
5961	Mail order houses	††	††	††	918 313	118 492	12 815	8	††
5962	Automatic merchandising machine operators	††	††	††	1 208 231	75 514	13 918	16	††
5963	Direct selling establishments ⁴	††	††	††	831 563	29 765	9 438	28	††
598	Fuel and ice dealers	††	††	††	5 573 500	262 901	21 599	21	††
5983	Fuel oil dealers	††	††	††	(D)	(D)	(D)	(D)	††
5984	Liquefied petroleum gas (bottled gas) dealers	††	††	††	-	-	-	-	††
5982	Fuel and ice dealers, n.e.c.	††	††	††	(D)	(D)	(D)	(D)	††
5992	Florists	††	††	††	360 556	44 945	11 069	8	††
5993	Cigar stores and stands	††	††	††	297 917	57 661	11 565	5	††
5994	News dealers and newsstands	††	††	††	213 667	78 490	10 551	3	††
5999	Miscellaneous retail stores, n.e.c.	††	††	††	320 228	59 456	12 202	5	††
5999 pt.	Optical goods stores	††	††	††	194 632	52 454	13 950	4	††
5999 pt.	Pet shops	††	††	††	(D)	(D)	(D)	(D)	††
5999 pt.	Typewriter stores	††	††	††	(D)	(D)	(D)	(D)	††
5999 pt.	Other miscellaneous retail stores, n.e.c.	††	††	††	(D)	(D)	(D)	(D)	††

¹Each kind-of-business classification includes leased departments classified in that kind of business as if they were separate establishments. Accordingly, data for leased departments are not consolidated with kind-of-business data for main stores in which they are located. For more information, see Comparability of 1977 and 1982 Censuses in appendix A.

²Based on 1980 Census of Population.

³Based on number of employees for pay period including March 12.

⁴Excludes nonemployer direct sellers, SIC 5963.

⁵Includes sales from catalog order desks.

⁶Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 4. Summary Statistics for the Standard Metropolitan Statistical Area: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

SIC code	Geographic area and kind of business	All establishments ¹				Establishments with payroll ¹				
		Number	Sales (\$1,000)	Unincorporated businesses		Number	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
				Individual proprie- torships (number)	Partners- hips (number)					
	WASHINGTON, D.C.-MD.-VA., SMSA									
	Retail trade²	20 304	17 086 508	7 306	891	15 082	16 911 923	2 158 176	502 306	225 472
52	Building materials, hardware, garden supply, and mobile home dealers	††	††	††	††	470	499 852	65 694	14 978	5 616
521, 3	Building materials and supply stores	††	††	††	††	235	389 992	44 284	10 168	3 583
521	Lumber and other building materials dealers	††	††	††	††	152	366 648	40 532	9 229	3 267
523	Paint, glass, and wallpaper stores	††	††	††	††	83	23 344	3 752	939	316
525	Hardware stores	††	††	††	††	150	59 186	11 971	2 639	1 149
526	Retail nurseries, lawn and garden supply stores	††	††	††	††	74	38 266	7 923	1 708	793
527	Mobile home dealers	††	††	††	††	11	12 408	1 516	463	91
53	General merchandise group stores	††	††	††	††	259	2 069 423	239 839	55 400	29 805
531	Department stores (incl. leased depts.) ^{3 4}	††	††	††	††	114	1 894 518	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ³	††	††	††	††	114	1 798 237	214 993	49 394	25 855
531 pt.	Conventional ³	††	††	††	††	38	791 567	98 811	22 234	11 616
531 pt.	Discount or mass merchandising ³	††	††	††	††	51	441 668	43 867	9 772	5 979
531 pt.	National chain ³	††	††	††	††	25	565 002	72 315	17 388	8 260
533	Variety stores	††	††	††	††	69	73 059	11 881	2 787	1 729
539	Miscellaneous general merchandise stores	††	††	††	††	76	198 127	12 965	3 219	2 221
54	Food stores	††	††	††	††	1 838	3 527 935	408 276	92 195	28 830
541	Grocery stores	††	††	††	††	1 156	3 286 906	372 488	84 155	24 058
542	Meat and fish (seafood) markets	††	††	††	††	102	56 641	5 065	1 169	588
546	Retail bakeries	††	††	††	††	149	38 595	11 902	2 634	1 661
5462	Retail bakeries—baking and selling	††	††	††	††	126	33 357	10 967	2 420	1 519
5463	Retail bakeries—selling only	††	††	††	††	23	5 238	935	214	142
543, 4, 5, 9	Other food stores	††	††	††	††	431	145 793	18 821	4 237	2 523
543	Fruit stores and vegetable markets	††	††	††	††	23	19 534	1 937	452	250
544	Candy, nut, and confectionery stores	††	††	††	††	96	14 390	2 015	460	378
545	Dairy products stores	††	††	††	††	225	(D)	(D)	(D)	(D)
549	Miscellaneous food stores	††	††	††	††	87	(D)	(D)	(D)	(D)
55 ex. 554	Automotive dealers	††	††	††	††	751	3 095 392	305 517	72 053	16 826
551	Motor vehicle dealers—new and used cars	††	††	††	††	227	2 717 151	253 662	60 636	12 956
552	Motor vehicle dealers—used cars only	††	††	††	††	60	54 099	4 137	902	242
553	Auto and home supply stores	††	††	††	††	388	247 713	38 313	8 563	2 870
553 pt.	Tire, battery, and accessory dealers	††	††	††	††	379	243 176	37 798	8 447	2 824
553 pt.	Other auto and home supply stores	††	††	††	††	9	4 537	515	116	46
555, 6, 7, 9	Miscellaneous automotive dealers	††	††	††	††	76	76 429	9 405	1 952	758
555	Boat dealers	††	††	††	††	25	22 117	2 221	528	172
556	Recreational and utility trailer dealers	††	††	††	††	16	(D)	(D)	(D)	(D)
557	Motorcycle dealers	††	††	††	††	32	32 973	5 120	1 024	418
559	Automotive dealers, n.e.c.	††	††	††	††	3	(D)	(D)	(D)	(D)
554	Gasoline service stations	††	††	††	††	1 298	1 558 608	96 645	22 262	10 775
56	Apparel and accessory stores	††	††	††	††	1 717	1 063 718	136 773	31 315	16 936
561	Men's and boys' clothing and furnishings stores	††	††	††	††	216	163 689	23 575	5 510	2 372
562, 3, 8	Women's clothing and specialty stores and furriers	††	††	††	††	659	434 156	51 988	12 393	7 328
562	Women's ready-to-wear stores	††	††	††	††	534	384 879	44 679	10 675	6 468
563, 8	Women's accessory and specialty stores and furriers	††	††	††	††	125	49 277	7 309	1 718	860
565	Family clothing stores	††	††	††	††	142	208 122	23 765	4 956	2 520
566	Shoe stores	††	††	††	††	527	208 196	30 166	6 806	3 619
566 pt.	Men's shoe stores	††	††	††	††	76	21 551	3 315	752	332
566 pt.	Women's shoe stores	††	††	††	††	127	42 060	6 529	1 511	710
566 pt.	Children's and juveniles' shoe stores	††	††	††	††	20	6 188	1 218	280	129
566 pt.	Family shoe stores	††	††	††	††	304	138 397	19 104	4 263	2 448
564, 9	Other apparel and accessory stores	††	††	††	††	173	49 555	7 279	1 650	1 097
564	Children's and infants' wear stores	††	††	††	††	68	26 755	3 711	801	604
569	Miscellaneous apparel and accessory stores	††	††	††	††	105	22 800	3 568	849	493
57	Furniture, home furnishings, and equipment stores	††	††	††	††	1 328	896 850	121 536	28 346	9 672
5712	Furniture stores	††	††	††	††	313	306 818	43 382	10 411	3 266
5713, 4, 9	Home furnishing stores	††	††	††	††	422	182 693	29 183	6 536	2 413
5713	Floor covering stores	††	††	††	††	185	101 569	15 296	3 449	1 001
5714	Draperies, curtain, and upholstery stores	††	††	††	††	62	19 374	4 666	1 039	377
5719	Miscellaneous home furnishing stores	††	††	††	††	175	61 750	9 221	2 048	1 035
572	Household appliance stores	††	††	††	††	97	59 747	8 491	2 009	596
573	Radio, television, and music stores	††	††	††	††	496	347 592	40 480	9 390	3 397
5732	Radio and television stores	††	††	††	††	332	244 439	27 045	5 946	1 921
5733	Music stores	††	††	††	††	164	103 153	13 435	3 444	1 476
5733 pt.	Record shops	††	††	††	††	98	53 349	6 234	1 468	978
5733 pt.	Musical instrument stores	††	††	††	††	66	49 804	7 201	1 976	498

See footnotes at end of table.

Table 4. Summary Statistics for the Standard Metropolitan Statistical Area: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D.]

SIC code	Geographic area and kind of business	All establishments ¹				Establishments with payroll ¹				
		Number	Sales (\$1,000)	Unincorporated businesses		Number	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
				Individual proprietorships (number)	Partnerships (number)					
	WASHINGTON, D.C.-MD.-VA., SMSA—Con.									
58	Eating and drinking places	††	††	††	††	3 564	1 799 295	466 258	108 598	73 699
5812	Eating places	††	††	††	††	3 374	1 728 653	447 764	104 353	70 736
5812 pt.	Restaurants and lunchrooms	††	††	††	††	1 535	846 306	233 373	54 340	35 852
5812 pt.	Cafeterias .....	..	..	..	..	126	65 070	17 900	4 179	2 481
5812 pt.	Refreshment places .....	..	..	..	..	1 349	583 058	127 852	29 802	24 256
5812 pt.	Other eating places .....	..	..	..	..	364	234 219	68 639	16 032	8 147
5813	Drinking places (alcoholic beverages)	††	††	††	††	190	70 642	18 494	4 245	2 963
591	Drug and proprietary stores	††	††	††	††	524	664 948	82 841	21 488	9 293
591 pt.	Drug stores .....	..	..	..	..	492	651 386	81 010	21 046	9 060
591 pt.	Proprietary stores .....	..	..	..	..	32	13 562	1 831	440	233
59 ex. 591	Miscellaneous retail stores ²	††	††	††	††	3 333	1 735 902	234 797	55 673	24 020
592	Liquor stores	††	††	††	††	547	462 730	45 707	10 788	4 340
593	Used merchandise stores	††	††	††	††	237	76 580	14 282	3 383	1 526
594	Miscellaneous shopping goods stores	††	††	††	††	1 446	613 216	82 503	19 344	9 990
5941	Sporting goods stores and bicycle shops	††	††	††	††	226	107 415	12 865	2 905	1 659
5941 pt.	General line sporting goods stores .....	..	..	..	..	92	61 334	6 412	1 476	867
5941 pt.	Specialty line sporting goods stores .....	..	..	..	..	134	46 081	6 453	1 429	792
5942	Book stores	††	††	††	††	201	81 543	9 829	2 339	1 279
5943	Stationery stores	††	††	††	††	67	24 398	4 218	1 003	452
5944	Jewelry stores	††	††	††	††	277	130 362	21 347	5 208	1 745
5945	Hobby, toy, and game shops	††	††	††	††	107	85 053	7 254	1 671	1 140
5946	Camera and photographic supply stores	††	††	††	††	74	44 178	5 269	1 193	407
5947	Gift, novelty, and souvenir shops	††	††	††	††	315	74 608	12 209	2 848	1 760
5948	Luggage and leather goods stores	††	††	††	††	40	16 427	2 240	566	258
5949	Sewing, needlework, and piece goods stores	††	††	††	††	139	49 232	7 272	1 611	1 290
596	Nonstore retailers ²	††	††	††	††	238	177 693	31 941	7 776	3 014
5961	Mail order houses	††	††	††	††	70	55 514	6 003	1 514	581
5962	Automatic merchandising machine operators	††	††	††	††	56	61 571	10 956	2 771	947
5963	Direct selling establishments ²	††	††	††	††	112	60 608	14 982	3 491	1 486
598	Fuel and ice dealers	††	††	††	††	67	199 773	16 985	4 526	987
5983	Fuel oil dealers	††	††	††	††	42	179 528	14 405	3 891	818
5984	Liquefied petroleum gas (bottled gas) dealers	††	††	††	††	21	19 900	2 521	622	162
5982	Fuel and ice dealers, n.e.c.	††	††	††	††	4	345	59	13	7
5992	Florists	††	††	††	††	221	57 592	13 244	3 005	1 515
5993	Cigar stores and stands	††	††	††	††	32	8 225	1 361	316	136
5994	News dealers and newsstands	††	††	††	††	29	5 642	743	165	80
5999	Miscellaneous retail stores, n.e.c.	††	††	††	††	516	134 451	28 031	6 370	2 432
5999 pt.	Optical goods stores .....	..	..	..	..	196	34 494	9 107	2 123	647
5999 pt.	Pet shops .....	..	..	..	..	60	13 834	2 576	535	346
5999 pt.	Typewriter stores .....	..	..	..	..	7	1 591	423	100	32
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	..	..	..	..	253	84 532	15 925	3 612	1 407

¹Each kind-of-business classification includes leased departments classified in that kind of business as if they were separate establishments. Accordingly, data for leased departments are not consolidated with kind-of-business data for main stores in which they are located. For more information, see Comparability of 1977 and 1982 Censuses in appendix A.

²Excludes nonemployer direct sellers, SIC 5963.

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 5. Summary Statistics for the Area Outside the Standard Metropolitan Statistical Area: 1982

[Not applicable]

Table 6. Summary Statistics for Counties With 500 Establishments or More: 1982

[Not applicable]

Table 7. Summary Statistics for Places With 500 Establishments or More: 1982

[Not applicable]

Table 8. **Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982**

[Not applicable]

Table 9. **Counties Ranked by Volume of Sales: 1982**

[Not applicable]

Table 10. **Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982**

[Not applicable]

APPENDIX A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—Firms in the 1982 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consists of firms which were not required to file a regular census return and includes:

- a. All nonemployers, i.e., all firms with no paid employees during 1982. Sales information for them was obtained from administrative records of other Federal agencies. Although consisting of a large number of firms, nonemployers account for less than 5 percent of total retail sales.

The census included only those retail nonemployer firms which reported a sales volume of \$1,000 or more during 1982 plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of \$1,000 or more. This change in qualifications for the 1982 census is described in the Comparability of the 1977 and 1982 Censuses section below.

- b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with paid employees at anytime during 1982 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total retail sales.

Data on sales, payroll, and employment for employer firms below the cutoff were derived or estimated from the administrative records of other Federal agencies, except for a 10-percent sample which was included in the mail universe.

2. The mail universe consists of firms for which information was obtained basically by means of a mail canvass and includes:

- a. Large employers, i.e., all employer firms above the payroll size cutoff established to separate large from small employers. Within this category, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1981 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1982 questionnaires, firms were sent a form to use in updating the list of establishments with those opened since 1981.

- b. The 10-percent sample of small employers referred to in section 1b above which were sent the census

mailing packages containing the appropriate 1982 questionnaires.

Method of classifying kinds of business—The retail trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.¹ However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

1. The nonmail universe.

- a. All nonemployers were classified inside or outside of retail trade on the basis of information obtained from other Federal agencies. Data are not provided for nonemployers by kind of business as planned for 1982 because a substantial number of the nonemployer records, obtained from the Internal Revenue Service (IRS), were miscoded by the IRS into miscellaneous categories rather than being classified in the specific kind of business.

- b. Selected small employers were classified on the basis of the most current census kind-of-business classification available from one of the Bureau's current sample surveys or the 1977 census. Otherwise, the classification was obtained from the administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1982 census kind-of-business code.

2. Establishments in the mail universe were classified on the basis of their self designation and answers to questions on sales by merchandise lines and other special inquiries.

COMPARABILITY OF THE 1977 AND 1982 CENSUSES

The 1977 and 1982 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas—The boundaries of a number of areas for which data are shown in the 1982 census are not the same as in the 1977 census because of annexations, other boundary changes, redefinitions of SMSA's, and changes in qualifying criteria since 1977.

In 1977, separate data were published for certain census-defined unincorporated places with 25,000 inhabitants or more. For 1982, data for census-defined, unincorporated places

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

are no longer shown separately but are included as part of the "remainder of county" statistics. In addition, improved methods, used in the 1982 census for determining the proper geographic areas into which businesses are tabulated within a given county, resulted in a number of businesses that were not tabulated as part of the "remainder of county" statistics in previous censuses being included within the "remainder of county" for 1982.

In 1977, special economic urban areas (see Geographic Areas Covered in introductory text) in New England qualified for separate publication if they had an urban population of at least 2,500 and a total population of at least 10,000. For 1982, the urban population requirement has been eliminated, and the area must have a population of 10,000 to qualify for separate publication.

Leased departments—In 1977 and in prior censuses, data for leased departments were consolidated with the data for stores in which they were located. In the 1982 census, each leased department was treated as a separate establishment and was classified according to the kind of business it conducted. For example, in the 1977 reports, data for a leased department selling shoes were included in the kind-of-business statistics of the lessor store. For the 1982 reports, however, a leased department selling shoes would be considered a separate retail establishment under the "shoe store" classification. It should also be noted that in the 1982 classifications (with the exception of department stores for which leased department data are recognized for classification purposes), the procedure which separated the leased department from the main store might have affected the kind-of-business code assigned to a relatively small number of main stores, because the coding procedure did not take into account the lines of merchandise carried by the leased department.

Because of these changes in the leased department concepts between 1977 and 1982, the 1977 data were retabulated at the State and United States levels to put them on a comparable basis with the 1982 data. Also, due to the relatively high level of leased department activity in department stores, department store sales summaries for 1982 have been separately presented for the following classifications:

- Department stores (incl. leased depts.)
- Department stores (excl. leased depts.)

Nonemployer firms—In 1977, the census included any retail nonemployer firm which reported a sales volume of \$2,500 or more, plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of \$2,500 or more. In the 1982 census, nonemployer firms are included if, on an annual basis, they reported a sales volume of at least \$1,000. This change was made so that establishments will be included in the retail census based on the same criterion used for including establishments in the other economic censuses, i.e., \$1,000. Had the 1982 criterion been applied in the 1977 Census of Retail Trade, an additional 62,000 nonemployers with sales of \$120.6 million would have been included.

In 1977 and prior censuses, the combined data for all establishments (nonemployer firms plus establishments of employer firms) were presented for selected kind-of-business classifications including all 2-digit major industry groups. For these censuses, data for nonemployer firms were obtained from administrative records of the Internal Revenue Services (IRS)

based on business tax returns. For 1982, data for nonemployers and the combined data for all establishments are presented only at the retail trade total level for all geographic areas. These data could not be published by kind of business as planned because many businesses were miscoded by the IRS into various miscellaneous categories rather than in the specific kind of business. As a result, when the IRS supplied the Bureau of the Census with the kind-of-business codes derived from information reported by businesses for 1982 on IRS form 1040, Schedule C, the Bureau found that there were proportionately far more businesses classified in miscellaneous categories for 1982 than for 1977. The Bureau of the Census and the IRS are taking steps to ensure that data can be published for all establishments by kind of business in the 1987 and subsequent censuses.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the retail trade report, Miscellaneous Subjects (RC82-1-4). Each retail establishment was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at the end of the year.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented, for establishments with payroll, by kind-of-business group and, for all establishments, only for total retail trade in appendix G of the United States Summary report included as part of this series.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. For economic census purposes, the terms firm and company are synonymous.

Sales—Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and

gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Although the count of establishments in this report represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1982.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Legal form of organization—The legal form of organization for firms in the mail universe was based on the response to the organization status inquiry on the various census forms. The legal form of organization of nonmail firms was generally based on information available from the administrative records of other Federal agencies.

Limited data are published in this series of reports for individual proprietorships and partnerships. A later retail trade report, Establishment and Firm Size (Including Legal Form of Organization), RC82-I-1, will present data by the following legal forms of organization:

1. Corporations (including corporate cooperatives).
2. Individual proprietorships.
3. Partnerships.
4. Other types.

Auxiliary establishments—Each company included in this census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for auxiliaries which primarily service retail establishments are presented for selected industrial classifications in tables included in the United States Summary report of this series. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

ALL ESTABLISHMENTS VERSUS ESTABLISHMENTS WITH PAYROLL

Most tables in this report present data for two major categories of establishments: All establishments and establishments with payroll.

The term "all establishments" includes those without payroll ("mom and pop" operators) and those with payroll. The number and sales of establishments without payroll is determined by subtracting data for establishments with payroll from data for all establishments.

As in the table below:

$$\begin{array}{r} 2,972 \text{ (Number of total establishments)} \\ -1,900 \text{ (Number of establishments with payroll)} \\ \hline 1,072 \text{ (Number of establishments without payroll)} \end{array}$$

The sales of the 1,072 establishments is \$27,006 (000).

Table 1. Summary Statistics for the State: 1982

(For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A)

SIC code	Kind of business	All establishments ¹				Establishments with payroll				
				Unincorporated businesses						Paid employees for pay period including March 12 (number)
		Number	Sales (\$1,000)	Individual proprietorships (number)	Partnerships (number)	Number	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	
	Retail trade ²	2 972	771 535	1 593	295	1 900	744 529	105 855	23 434	14 760

As explained in the "Comparability of 1977 and 1982 Censuses," data are not shown by kind of business for all establishments. Instead, the symbol †† appears to denote that data for all establishments are available only for total retail trade (see Abbreviations and Symbols in the introductory text).

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, major groups 52 through 59 in the 1972 SIC manual, includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions are necessitated by trade practices. For example, lumber yards and paint, glass, and wallpaper stores are included in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors. Establishments engaged in selling products to the general public from displayed merchandise, such as typewriters, stationery, or gasoline, are classified in retail trade even though such products may not be used for personal or household consumption. However, establishments that sell exclusively to business establishments, institutional and industrial users, or contractors are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually fixed places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1972 SIC manual. When a more detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within an SIC.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities, or merchandise lines, sold by different kinds of business is available in the 1982 Census of Retail Trade report, Merchandise Line Sales, RC82-I-3.)

Building Materials, Hardware, Garden Supply, and Mobile Home Dealers (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint,

glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521)—Establishments engaged in selling primarily lumber or lumber and a general line of building materials to the general public. While these establishments may also sell to contractors, they are known as retail in the trade. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

Paint, glass, and wallpaper stores (SIC 523)—Establishments engaged in selling primarily paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade. Establishments not selling to the general public or that are known in the trade as wholesale are classified in wholesale trade.

Hardware stores (SIC 525)—Establishments primarily selling a number of basic hardware lines such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526)—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves. Establishments primarily engaged in the growing of plants are classified in SIC major group 01.

Mobile home dealers (SIC 527)—Establishments primarily engaged in the retail sales of new and used mobile homes, including parts and accessories. Establishments primarily selling travel trailers and campers are classified in SIC 5561.

General Merchandise Group Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, general stores, etc. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general

merchandise by mail, vending machine, or direct selling are classified in SIC 596.

Department stores (SIC 531)—Establishments normally employing 25 people or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the following lines of merchandise:

1. Furniture, home furnishings, appliances, and radio and TV sets.
2. A general line of apparel for the family.
3. Household linens and dry goods.

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.)

Department stores (excl. leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of Department stores (excl. leased depts.) are also presented:

Conventional department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. Frequently have a catalog order desk.
3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands.
2. Appliances which are serviced by another company.
3. Limited lines of merchandise through seasonal or special catalogs.

Discount or mass merchandising department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.

2. Provide centralized check-out service.

3. Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.

4. Do not have a catalog order desk.

These stores often sell:

1. Soft goods which are usually their own corporate brands or are unbranded.
2. Hard goods which are primarily nationally advertised brands.
3. Appliances which are serviced by another company.

National chain department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. Usually have a catalog order desk.
3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded.
2. Appliances which are serviced by their own company.

Variety stores (SIC 533)—Establishments engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise stores (SIC 539)—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or home furnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 25 employees, and stores usually known as country general stores are included here. Also included are most catalog showrooms and establishments whose sales of apparel or furniture and home furnishings exceed half of their totals sales, providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often also sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets, food stores, and delicatessens are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and fish (seafood) markets (SIC 542)—Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222.

Fruit stores and vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. Roadside stands of farmers selling only their own produce are not included in the census.

Candy, nut, and confectionery stores (SIC 544)—Establishments primarily selling candy, nuts, sweetmeats, and other confections. A soda fountain or lunch counter is frequently operated in these stores.

Dairy products stores (SIC 545)—Establishments primarily engaged in the retail sale of dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen custard stands are classified in SIC 5812 and establishments buying ice cream and similar products and selling them from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries—baking and selling (SIC 5462)—Establishments primarily engaged in the retail sale of bakery products, such as bread, cakes, and pies, and preparing some or all of the products sold on the premises. Establishments manufacturing bakery products and selling them chiefly through house-to-house routes are classified in SIC 2051. Establishments purchasing bakery products and selling them house to house are classified in SIC 5963.

Retail bakeries—selling only (SIC 5463)—Establishments primarily engaged in the retail sale of bakery products such as bread, cakes, and pies, none of which are produced on the premises.

Miscellaneous food stores (SIC 549)—Establishments primarily engaged in the retail sale of specialized foods not elsewhere classified, such as eggs and poultry, health foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowls cleaned and dressed by others.

Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. It includes establishments dealing exclusively in used automobiles, but not establishments dealing exclusively in used parts (SIC 5931). Also included are automobile repair shops maintained by establishments engaged in the sale of new automobiles. Automotive distributors, the greater part of whose sales are to dealers or to institutional or industrial users, are classified in wholesale trade.

Motor vehicle dealers—new and used cars (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They usually have a service and parts department.

Motor vehicle dealers—used cars only (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars.

Tire, battery, and accessory dealers (SIC 553 pt.)—Establishments primarily selling new automobile tires, batteries, automobile seat covers, and other automotive parts and accessories. Establishments primarily selling used merchandise are classified as used merchandise stores (SIC 5931).

Other auto and home supply stores (SIC 553 pt.)—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

Gasoline service stations (SIC 554)—Establishments primarily selling gasoline and automotive lubricants. Usually these establishments also sell tires, batteries, and accessories, and perform minor repair work and services. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included.

Boat dealers (SIC 555)—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Recreational and utility trailer dealers (SIC 556)—Establishments primarily engaged in the retail sale of new and used recreational vehicles, trailers, campers (pickup coaches), and other trailers for passenger automobiles, and motor homes, including parts and accessories. Establishments primarily engaged in the retail sale of mobile homes are classified in SIC 527.

Motorcycle dealers (SIC 557)—Establishments primarily engaged in the retail sale of new and used motorcycles, motor scooters, and mopeds, including parts and accessories.

Automotive dealers, n.e.c. (SIC 559)—Establishments primarily engaged in the retail sale of new and used automotive

vehicles, such as snowmobiles, dunebuggies, and go-carts; aircraft; and new equipment and supplies, not elsewhere classified.

Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for Department stores (SIC 531) or Miscellaneous general merchandise stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

Men's and boys' clothing and furnishings stores (SIC 561)—Establishments primarily selling men's and boys' ready-to-wear clothing and furnishings. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's ready-to-wear stores (SIC 562)—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories.

Women's accessory and specialty stores (SIC 563)—Establishments primarily engaged in selling women's accessories and specialties, such as millinery (ready-to-wear and custom made), blouses, knitwear, hats, foundation garments, underclothing, negligees, robes, hosiery, costume jewelry, gloves, and handbags. (Separate data are shown only at the national level.)

Children's and infants' wear stores (SIC 564)—Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' apparel items, and (3) sales of men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

Men's shoe stores (SIC 566 pt.)—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.)—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.)—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.)—Establishments primarily selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification if (1) sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined and (2) if children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller group.

Furriers and fur shops (SIC 568)—Retail establishments primarily engaged in selling fur coats and other fur apparel, including fur apparel made in the same establishment to custom order. Establishments primarily engaged in fur repair and storage and which also may sell a minor amount of fur apparel are classified in SIC 7219. (Separate data are shown only at the national level.)

Miscellaneous apparel and accessory stores (SIC 569)—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing (except fur apparel, SIC 568) to individual order.

Furniture, Home Furnishings, and Equipment Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and household electrical and gas appliances. Establishments selling electrical and gas appliances are included in this group only if the major part of their sales consists of articles for home use. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5931. Stores primarily engaged in selling merchandise but also providing an interior decorating service are classified according to the merchandise handled. Interior designers primarily engaged in advising clients on the selection of interior decorations are classified in SIC 7399.

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios,

television sets, and floor coverings provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor covering stores (SIC 5713)—Establishments primarily engaged in the retail sale of floor coverings and related products. Establishments sometimes performing installation service are included in this industry. Contractors primarily engaged in installing floor coverings are classified in SIC 1752.

Drapery, curtain, and upholstery stores (SIC 5714)—Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous home furnishing stores (SIC 5719)—Establishments primarily engaged in the retail sale of miscellaneous home furnishings, such as china, glassware, and metalware for kitchen and table use, bedding and linen, brooms, brushes, lamps and shades, mirrors and pictures, venetian blinds, and window shades. Establishments primarily engaged in the retail sale of miscellaneous home furnishings by house-to-house canvass or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572)—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radios and television sets.

Radio and television stores (SIC 5732)—Establishments primarily engaged in the retail sale and installation of radios, television sets, home computers and software, record players, and high fidelity (hi-fi) and sound reproducing equipment. Such establishments also may sell additional lines such as household appliances, musical instruments, or records. Radio and television repair shops are classified in SIC 7622.

Record shops (SIC 5733 pt.)—Establishments primarily selling phonograph records and albums. Related merchandise also frequently is sold in these stores.

Musical instrument stores (SIC 5733 pt.)—Establishments primarily selling musical instruments such as organs, pianos, horns, stringed instruments, and percussion instruments. Other musical supplies may also be sold in these stores.

Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

Restaurants and lunchrooms (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages selected by the patron from a full menu. These establishments provide waiter or waitress service and seating facilities for at least 15 patrons. They often serve alcoholic beverages. Establishments in which

sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified as Drinking places (alcoholic beverages) (SIC 5813).

Social caterers (SIC 5812 pt.)—Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar place rather than at a fixed business location. Such establishments also may arrange for some entertainment, but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Cafeterias (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.)—Establishments primarily selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as pizza, chicken, and hamburgers for consumption either on or near the premises or for "take-home" consumption.

Contract feeding (SIC 5812 pt.)—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen custard stands (SIC 5812 pt.)—Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.)

Drinking places (alcoholic beverages) (SIC 5813)—Establishments primarily engaged in the retail sale of drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: Drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel and ice dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Drug stores (SIC 591 pt.)—Establishments engaged in the retail sale of prescription drugs and patent medicines. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. These stores are classified on the

basis of their usual trade designation rather than on a strict interpretation of commodities handled.

Proprietary stores (SIC 591 pt.)—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592)—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593)—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; automobile parts, accessories, tires, and batteries; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; those primarily selling used mobile homes, in SIC 5271; and those primarily selling scrap, waste, and junk, in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General line sporting goods stores (SIC 5941 pt.)—Establishments primarily selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty line sporting goods stores (SIC 5941 pt.)—Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment.

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail order houses (SIC 5961).

Stationery stores (SIC 5943)—Establishments primarily engaged in the retail sale of stationery such as paper and paper products (including printing and engraving), post cards, novelties, and school and office supplies. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944)—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631.

Hobby, toy, and game shops (SIC 5945)—Establishments primarily engaged in the retail sale of toys, games, and hobby kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items, such as coins, stamps, and autographs, are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946)—Establishments primarily engaged in the retail sale of cameras, film,

and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in SIC 7395.

Gift, novelty, and souvenir shops (SIC 5947)—Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, and miscellaneous small art goods such as greeting cards and holiday decorations.

Luggage and leather goods stores (SIC 5948)—Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods.

Sewing, needlework, and piece goods stores (SIC 5949)—Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, and other needlework accessories.

Mail order houses (SIC 5961)—Establishments primarily selling merchandise as a result of orders received by mail. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Departmentalized retail stores normally with 25 employees or more and operated by mail order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 25 employees and operated by mail order houses and selling a general line of merchandise are classified in SIC 539. In some tabulations at the national level, mail order houses are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are department store merchandise, other general merchandise, and other mail order houses.

Automatic merchandising machine operators (SIC 5962)—Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), and lockers and scales (SIC 7299). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Since many automatic merchandising machine operations are conducted in conjunction with the operation of manufacturing plants and of other establishments not classified in retail trade, data for "retail" automatic merchandising machine operators should not be interpreted as a measure of total sales through automatic merchandising machines. Nor do the data for "retail" automatic merchandising machine operators include sales made through automatic merchandising machines owned by establishments classified in other kinds of retail trade.

Direct selling establishments (SIC 5963)—Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from a truck. The "establishment" is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, home furnishings and equipment; mobile food service; books and stationery; and other direct selling.

Fuel and ice dealers, n.e.c. (SIC 5982)—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, ice, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

Fuel oil dealers (SIC 5983)—Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984)—Establishments primarily engaged in the retail sale of liquefied petroleum (LP) gas (bottled gas or in bulk).

Florists (SIC 5992)—Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in selling seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing, in SIC 0181.

Cigar stores and stands (SIC 5993)—Establishments primarily engaged in the retail sale of cigars, cigarettes, tobacco, and

smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994)—Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Miscellaneous retail stores, n.e.c. (SIC 5999)—Establishments primarily engaged in the retail sale of specialized lines of merchandise not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7399. In some tabulations, Miscellaneous retail stores are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are optical goods stores, pet shops, typewriter stores, and other retail stores.

APPENDIX B.

General Questions



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1982 CENSUS OF RETAIL TRADE

O.M.B. APPROVAL NO. 0607-0371: EXPIRES 12/84

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO
BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, Indiana 47134

DUE DATE: FEBRUARY 15, 1983

If you cannot file by the due date, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

Note — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

CB-5801

Please correct errors in name, address, and ZIP code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1982 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1 ☐ YES (9 digits)

2 ☐ NO — Enter current EI No. _____

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ YES

2 ☐ NO

3 ☐ No legal boundaries

4 ☐ Don't know

c. Type of municipality where physically located

096 1 ☐ City, village, or borough

2 ☐ Town or township

3 ☐ Other or don't know

d. Name of county where physically located

Item 3 — OPERATIONAL STATUS

Number of months

002

a. How many months during 1982 did this firm or organization actively operate this establishment?

b. Mark (X) the ONE box which best describes this establishment at the end of 1982.

001 1 ☐ In operation

2 ☐ Temporarily or seasonally inactive

3 ☐ Ceased operation — Give date →

4 ☐ Sold or leased to another operator — Give date at right AND enter name, etc., below

Figures only

Month	Day	Year

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1982.

003 1 ☐ Individual proprietorship

2 ☐ Partnership

3 ☐ Cooperative association (taxable)

4 ☐ Cooperative association (tax-exempt)

5 ☐ Government — Specify _____

6 ☐ Corporation (Do not mark if any form of cooperative association.)

9 ☐ Other — Specify _____

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,125,628, report either **Preferred** or **Acceptable**

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	126	
1	125	628

Item 5 — DOLLAR VOLUME OF BUSINESS IN 1982

Sales of merchandise and other operating receipts EXCLUDING sales (or other) taxes collected

Mil.	Thou.	Dol.
010		

Item 6 — PAYROLL AND EMPLOYMENT

a. Payroll in 1982, before deductions

(1) Total ANNUAL payroll

Mil.	Thou.	Dol.
030		

(2) FIRST QUARTER payroll

b. Employment in 1982

Mil.	Thou.	Dol.
030		
031		
032		

Number of paid employees for the pay period including March 12, 1982. (Include both full- and part-time employees.)

Item 9 — KIND OF BUSINESS — Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1982.

(Categories appropriate to individual form)

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2 →

Page

Item 11 - MERCHANDISE LINES

Report sales either in dollar figures (see example on page 1), or as a percent (in whole percents) of total sales (see example below).

HOW TO REPORT PERCENTS

If figure is 38.76% of total sales:

• Report whole percents _____

Not acceptable _____

Mil. Thou. Dol. Per-

cent

39

38.76

Merchandise lines

Cen-
sus
use

Estimated sales during 1982

Mil. Thou. Dol. Per-

Cent

(Categories appropriate to individual form)

NOTE

Answer item 13 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.

Item 13 - OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

a. Is this company owned or controlled by another company?

097 1 ☐ YES →

2 ☐ NO

ENTER OWNING OR CONTROLLING COMPANY NAME ADDRESS AND ZIP CODE

EI No. (9 digits)

b. Does this company own or control any other company or companies?

098 1 ☐ YES →

2 ☐ NO

ENTER OWNED OR CONTROLLED COMPANY NAME ADDRESS AND ZIP CODE

EI No. (9 digits)

c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1982? →

Number

079

If more than one, provide the physical location address and other information indicated below for each establishment. Continue with same format in item 14 (or attach a separate sheet) if necessary.

NAME, ADDRESS, AND ZIP CODE

1982

Mil.

Thou.

Dol.

Sales

081

Annual payroll

082

Census use

088

NAME, ADDRESS, AND ZIP CODE

1982

Mil.

Thou.

Dol.

Sales

081

Annual payroll

082

Census use

088

KIND-OF-BUSINESS DESCRIPTION

NAME, ADDRESS, AND ZIP CODE

1982

Mil.

Thou.

Dol.

Sales

081

Annual payroll

082

Census use

088

KIND-OF-BUSINESS DESCRIPTION

NAME, ADDRESS, AND ZIP CODE

1982

Mil.

Thou.

Dol.

Sales

081

Annual payroll

082

Census use

088

KIND-OF-BUSINESS DESCRIPTION

APPENDIX C.

Kind-of-Business Titles and Reporting-Form Numbers

Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

SIC code	Title	Reporting form CB-	SIC code	Title	Reporting form CB-
52	BUILDING MATERIALS, HARDWARE, GARDEN SUPPLY, AND MOBILE HOME DEALERS		57	FURNITURE, HOME FURNISHINGS, AND EQUIPMENT STORES	
5211	Lumber and other building materials dealers.....	5201	5712	Furniture stores.....	5701
5231	Paint, glass, and wallpaper stores.....	5202	5713	Floor covering stores.....	5704
5251	Hardware stores.....	5203	5714	Drapery, curtain, and upholstery stores.....	5705
5261	Retail nurseries, lawn and garden supply stores....	5204	5719	Miscellaneous home furnishing stores.....	5705
5271	Mobile home dealers.....	5205	5722	Household appliance stores.....	5702
			5732	Radio and television stores.....	5702
			5733 pt.	Record shops.....	5703
53	GENERAL MERCHANDISE GROUP STORES		5733 pt.	Musical instrument stores.....	5703
5311 pt.	Conventional department stores.....	5301	58	EATING AND DRINKING PLACES	
5311 pt.	Discount or mass merchandising department stores...	5301	5812 pt.	Restaurants and lunchrooms.....	5801
5311 pt.	National chain department stores.....	5301	5812 pt.	Social caterers.....	5801
5331	Variety stores.....	5302	5812 pt.	Cafeterias.....	5801
5399	Miscellaneous general merchandise stores.....	5301	5812 pt.	Refreshment places.....	5801
			5812 pt.	Contract feeding.....	5802
54	FOOD STORES		5812 pt.	Ice cream, frozen custard stands.....	5801
5411	Grocery stores.....	5400	5813	Drinking places (alcoholic beverages).....	5801
5423	Meat and fish (seafood) markets.....	5400	59	MISCELLANEOUS RETAIL STORES	
5431	Fruit stores and vegetable markets.....	5400	5912 pt.	Drug stores.....	5901
5441	Candy, nut, and confectionery stores.....	5400	5912 pt.	Proprietary stores.....	5901
5451	Dairy products stores.....	5400	5921	Liquor stores.....	5902
5462	Retail bakeries--baking and selling.....	5400	5931	Used merchandise stores.....	5903
5463	Retail bakeries--selling only.....	5400	5941 pt.	General line sporting goods stores.....	5904
5499	Miscellaneous food stores.....	5400	5941 pt.	Specialty line sporting goods stores.....	5904
			5942	Book stores.....	5905
55	AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS		5943	Stationery stores.....	5905
5511	Motor vehicle dealers--new and used cars.....	5501	5944	Jewelry stores.....	5906
5521	Motor vehicle dealers--used cars only.....	5501	5945	Hobby, toy, and game shops.....	5907
5531 pt.	Tire, battery, and accessory dealers.....	5502	5946	Camera and photographic supply stores.....	5908
5531 pt.	Other auto and home supply stores.....	5502	5947	Gift, novelty, and souvenir shops.....	5905
5541	Gasoline service stations.....	5504	5948	Luggage and leather goods stores.....	5905
5551	Boat dealers.....	5503	5949	Sewing, needlework, and piece goods stores.....	5909
5561	Recreational and utility trailer dealers.....	5503	5961 pt.	Department store merchandise--mail order.....	5910
5571	Motorcycle dealers.....	5503	5961 pt.	General merchandise, n.e.c.--mail order.....	5910
5599	Automotive dealers, n.e.c.....	5503	5961 pt.	Other mail-order houses.....	5910
			5962	Automatic merchandising machine operators.....	5802
56	APPAREL AND ACCESSORY STORES		5963 pt.	Furniture, home furnishings, equipment--direct selling.....	5910
5611	Men's and boys' clothing and furnishings stores....	5601	5963 pt.	Mobile food service--direct selling.....	5910
5621	Women's ready-to-wear stores.....	5601	5963 pt.	Books and stationery--direct selling.....	5910
5631	Women's accessory and specialty stores.....	5601	5963 pt.	Other direct selling.....	5910
5641	Children's and infants' wear stores.....	5601	5982	Fuel and ice dealers, n.e.c.....	5911
5651	Family clothing stores.....	5601	5983	Fuel oil dealers.....	5911
			5984	Liquefied petroleum gas (bottled gas) dealers.....	5911
5661 pt.	Men's shoe stores.....	5602	5992	Florists.....	5912
5661 pt.	Women's shoe stores.....	5602	5993	Cigar stores and stands.....	5902
5661 pt.	Children's and juveniles' shoe stores.....	5602	5994	News dealers and newsstands.....	5902
5661 pt.	Family shoe stores.....	5602	5999 pt.	Optical goods stores.....	5913
			5999 pt.	Pet shops.....	5914
5681	Furriers and fur shops.....	5601	5999 pt.	Typewriter stores.....	5905
			5999 pt.	Other retail stores, n.e.c.....	5916
5699	Miscellaneous apparel and accessory stores.....	5601			

APPENDIX D.

Standard Metropolitan Statistical Areas

[Titles and definitions shown for SMSA's are those established by the Office of Management and Budget, as of January 1982]

Standard Metropolitan Statistical Areas

SMSA and definition

Washington, D.C.-Md.-Va.
Washington, D.C.
Charles County, Md.
Montgomery County, Md.
Prince George's County, Md.
Arlington County, Va.
Fairfax County, Va.
Loudoun County, Va.
Prince William County, Va.
Alexandria city, Va.¹
Fairfax city, Va.¹
Falls Church city, Va.¹
Manassas city, Va.¹
Manassas Park city, Va.¹

¹Independent of any county and considered a county equivalent.

APPENDIX E.

Percent of Sales Data Based on Administrative Records and Estimation for the District: 1982

[For the retail trade total, data are shown for all establishments. Data for individual retail kinds of business are shown only for establishments with payroll. For meaning of abbreviations and symbols, and for more information on reliability of data, see introductory text]

SIC code	Kind of business	Percent of sales†—		SIC code	Kind of business	Percent of sales†—	
		From administrative records¹	Estimated²			From administrative records¹	Estimated²
	Retail trade³ ⁴	0	1	56	Apparel and accessory stores—Con.		
52	Building materials, hardware, garden supply, and mobile home dealers	0	2	564, 9	Other apparel and accessory stores.....	1	0
521, 3	Building materials and supply stores.....	(D)	(D)	564	Children's and infants' wear stores.....	3	0
521	Lumber and other building materials dealers	(D)	(D)	569	Miscellaneous apparel and accessory stores	1	1
523	Paint, glass, and wallpaper stores	1	2	57	Furniture, home furnishings, and equipment stores	1	1
525	Hardware stores	0	4	5712	Furniture stores	0	0
526	Retail nurseries, lawn and garden supply stores	(D)	(D)	5713, 4, 9	Home furnishing stores	0	1
527	Mobile home dealers	0	0	5713	Floor covering stores	0	1
53	General merchandise group stores	0	0	5714	Drapery, curtain, and upholstery stores	0	0
531	Department stores (incl. leased depts.)⁵ ⁶	0	0	5719	Miscellaneous home furnishing stores	1	2
531	Department stores (excl. leased depts.)⁵	0	0	572	Household appliance stores	2	0
531 pt.	Conventional⁵	(D)	(D)	573	Radio, television, and music stores.....	1	1
531 pt.	Discount or mass merchandising⁵	(D)	(D)	5732	Radio and television stores.....	1	0
531 pt.	National chain⁵	(D)	(D)	5733	Music stores	0	3
533	Variety stores	0	0	5733 pt.	Record shops	(D)	(D)
539	Miscellaneous general merchandise stores	1	0	5733 pt.	Musical instrument stores	(D)	(D)
54	Food stores	0	0	58	Eating and drinking places	0	1
541	Grocery stores	0	0	5812	Eating places	0	1
542	Meat and fish (seafood) markets	1	1	5812 pt.	Restaurants and lunchrooms	1	1
546	Retail bakeries	2	1	5812 pt.	Cafeterias	1	1
5462	Retail bakeries—baking and selling	1	1	5812 pt.	Refreshment places	1	1
5463	Retail bakeries—selling only	6	0	5812 pt.	Other eating places	0	1
543, 4, 5, 9	Other food stores	0	0	5813	Drinking places (alcoholic beverages)	0	2
543	Fruit stores and vegetable markets.....	(D)	(D)	591	Drug and proprietary stores	0	1
544	Candy, nut, and confectionery stores	0	0	591 pt.	Drug stores	0	1
545	Dairy products stores	(D)	(D)	591 pt.	Proprietary stores	0	0
549	Miscellaneous food stores	0	1	59 ex. 591	Miscellaneous retail stores	1	1
55 ex. 554	Automotive dealers	0	1	592	Liquor stores	0	1
551	Motor vehicle dealers—new and used cars	0	0	593	Used merchandise stores	1	1
552	Motor vehicle dealers—used cars only	(D)	(D)	594	Miscellaneous shopping goods stores	1	1
553	Auto and home supply stores	0	2	5941	Sporting goods stores and bicycle shops	0	0
553 pt.	Tire, battery, and accessory dealers	0	2	5941 pt.	General line sporting goods stores	0	0
553 pt.	Other auto and home supply stores	0	0	5941 pt.	Specialty line sporting goods stores	1	0
555, 6, 7, 9	Miscellaneous automotive dealers	(D)	(D)	5942	Book stores	1	2
555	Boat dealers	(D)	(D)	5943	Stationery stores	1	2
556	Recreational and utility trailer dealers	0	0	5944	Jewelry stores	0	0
557	Motorcycle dealers	0	5	5945	Hobby, toy, and game shops	1	0
559	Automotive dealers, n.e.c.	0	0	5946	Camera and photographic supply stores	0	1
554	Gasoline service stations	1	1	5947	Gift, novelty, and souvenir shops	1	1
56	Apparel and accessory stores	0	1	5948	Luggage and leather goods stores	0	1
561	Men's and boys' clothing and furnishings stores	0	0	5949	Sewing, needlework, and piece goods stores.....	6	1
562, 3, 8	Women's clothing and specialty stores and furriers	0	1	596	Nonstore retailers	0	0
562	Women's ready-to-wear stores	0	2	5961	Mail order houses	0	0
563, 8	Women's accessory and specialty stores and furriers	1	1	5962	Automatic merchandising machine operators	0	0
565	Family clothing stores	0	2	5963	Direct selling establishments	0	0
566	Shoe stores	0	1	598	Fuel and ice dealers	1	0
566 pt.	Men's shoe stores	0	1	5983	Fuel oil dealers	(D)	(D)
566 pt.	Women's shoe stores	0	1	5984	Liquefied petroleum gas (bottled gas) dealers	0	0
566 pt.	Children's and juveniles' shoe stores	0	0	5982	Fuel and ice dealers, n.e.c.	(D)	(D)
566 pt.	Family shoe stores	1	2	5992	Florists	0	1
				5993	Cigar stores and stands.....	0	0
				5994	News dealers and newsstands	3	0
				5999	Miscellaneous retail stores, n.e.c.	1	2
				5999 pt.	Optical goods stores	0	1
				5999 pt.	Pet shops	(D)	(D)
				5999 pt.	Typewriter stores.....	(D)	(D)
				5999 pt.	Other miscellaneous retail stores, n.e.c.	(D)	(D)

† Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

³Each kind-of-business classification includes leased departments classified in that kind of business as if they were separate establishments. Accordingly, data for leased departments are not consolidated with kind-of-business data for main stores in which they are located. For more information, see Comparability of 1977 and 1982 Censuses in appendix A.

⁴Excludes nonemployer direct sellers, SIC 5963.

⁵Includes sales from catalog order desks.

⁶Includes data for leased departments operated within department stores. Data for this line not included in higher level totals.

APPENDIX F. Geographic Notes

There are no geographic notes for the District of Columbia.

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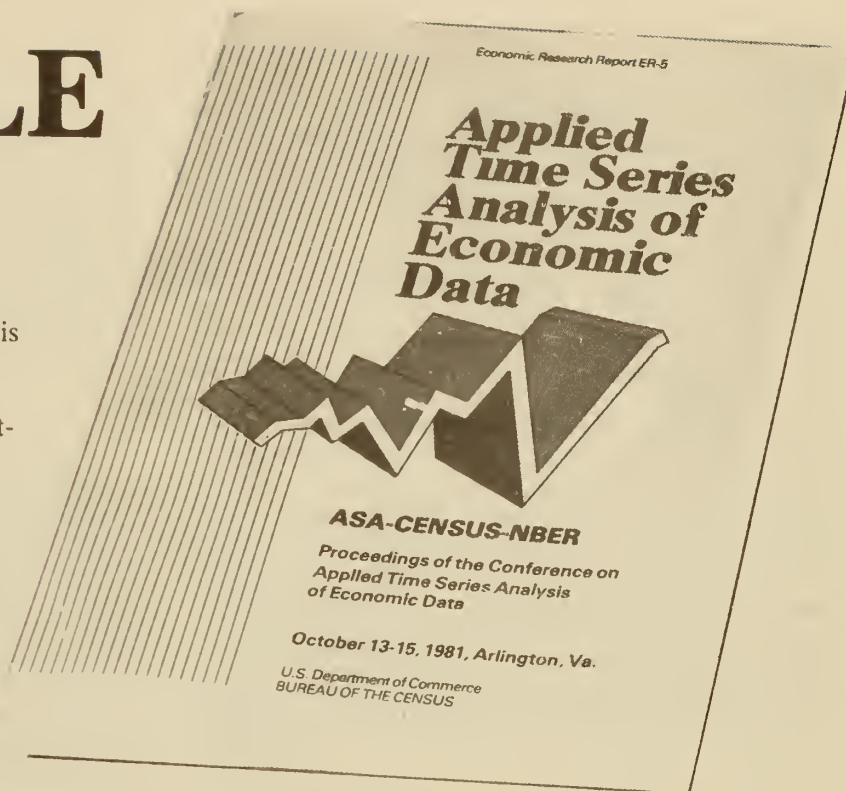
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Publications of the 1982 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233. The first results were issued in preliminary reports. Final detailed statistics are issued in separate paperbound reports, which subsequently are assembled and reissued in clothbound volumes.

Final Reports

Geographic area series—52 reports (RC82-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, and employment, by varied retail classifications. Data for all establishments (establishments with payroll and establishments without payroll) are presented on number of establishments, sales, and number of proprietorships and partnerships, only for total retail trade. All statistics are presented for the State, SMSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1982 data are provided for all establishments on sales per capita, number of inhabitants per establishment, and sales per establishment, only for total retail trade. In addition, for establishments with payroll, data are shown by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1977 and 1982 are shown by kind of business for establishments with payroll and, for all establishments, only for total retail trade.

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A separate report is being issued for each State and the District of Columbia. Each report presents statistics for retail establishments with payroll by varied kind-of-business detail on number, sales, payroll, and employment. In addition, data for all establishments are presented on number and sales only for total retail trade.

Data are shown for each SMSA in the State, each central city and all other SMSA cities of 50,000 inhabitants or more, each central business district (CBD), and all other major retail centers (MRC's) in the SMSA.

Descriptions of the boundaries of each CBD and MRC also are included.

Industry series—56 reports (RC82-I-1, 2, 3 (1 to 53), and 4)

The first report (RC82-I-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented for establishments with payroll by kind of business on the number of establishments, sales, payroll, and employment for the United States and, for all establishments, only for total retail trade.

A report (RC82-I-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail

firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC82-I-3 (1 to 53)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each SMSA, and the United States as a whole. Data for States and most SMSA's will be available on microfiche only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 34 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC82-I-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and SMSA's.

Final Report Volumes

- Volume I. Retail—Summary and Industry Statistics. Includes data previously issued in series RC82-I.
- Volume II. Retail Trade—Geographic Area Statistics. Includes data previously issued in series RC82-A.
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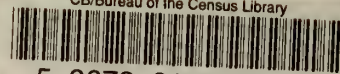


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